NEW YORK, SUNDAY, MAY 22, 1904. - Copperight, 1901, by The Sun Printing and Publishing Association

Cortelyou, Campaign Manager

His Rapid Rise and the Qualities That Caused Him to Be Picked Out to Manage Mr. Roosevelt's Canvass

WASHINGTON, May 21.-Fifteen years ago George Bruce Cortelyou was a teacher in the chools of the city of New York. Thirteen years ago he was a clerk in the office of the Surveyor of the Port of New York. Nine years ago he was a clerk in the Post Office Department, where President Cleveland found him. Six years ago he was appointed secretary to the President. A little more than a year ago he was made Secretary of Commerce and Labor, and now it is proposed to elect him chairman of the Republican national committee.

Mr. Cortelyou is not quite 42, or about three years the junior of the young Presi-

The worst thing that has ever been said about Mr. Cortelyou is that he is a clerkand it has been said with an inflection meant to imply that he is a clerk and nothing more. Probably this slur would never have been uttered if the object of it had not happened to be in his time far and away best clerk whom his slurring critics

But the critics have, for the most part, been silenced, and there is a pretty general

school devoted to the study of stenography. Meantime, he reported clinics in the New York Hospital.

In 1884 Mr. Cortelyou became stenographer and private secretary in the office of the Appraiser of the Port of New York, and this was the nearest he had approached at that time to the realm of politics and politicians. The administration soon changed and Mr. Cortelyou resigned to become a verbatim law reporter.

Pedagogy called him once more, and from 1885 to 1889 he was principal of a college preparatory school in New York. In 1891 was made confidential secretary to the Surveyor of the Port, and in July of the same year took the office of private secretary to the Fourth Assistant Postmaster-General in Washington.

Later in the same administration, President Cleveland asked Mr. Bissell, his Postmaster-General, if he could recommend a good stenographer for duty at the White House. Mr. Cortelyou was recommended. and became confidential stenographer to the President. Subsequently he became chief clerk of the White House clerical opinion that Mr. Cortelyou possesses qualities of mind and powers of execution that to the President by Mr. McKinley to suc-



GEORGE BRUCE CORTELYOU. Ae is expected to be the next Chairman of the Republican National Committee [Copyrighted, 1908, by Clinedinst, Washington, D. C.]

fit him for any administrative office to which | ceed the late John Addison Porter of Con-

he is likely to be appointed. When the announcement was made in the newspapers a few days ago that Mr. Cortelyou was the choice of President Roosevelt for the chairmanship of the Republican national committee, official Washington was taken by surprise. At least one man of every three expressed either doubt or disapproval, but this feeling quickly gave way to the question "Well, why not?" The fact is. Mr. Cortelyou's rise has been so rapid, and he has been so little associated with politics, that the country hasn't become accustomed to his repeated promotions to high places.

In the case of the national chairmanship some of the objections which were offered when his name was suggested were immediately made to appear absurd. For instance, it was said that he did not possess a wide enough acquaintance throughout the country.

It is true that Mr. Cortelyou has never been engaged in business or commercial pursuits, and so has not touched elbows as an every day fellow worker, with the great captains of industry. But in his experience of five years as secretary to two Presidents of the United States, he met about everybody worth meeting in the United States.

Probably no man in the country has a wider acquaintance with public men than Mr. Cortelyou; and his duties at the White House from the middle '90's to 1903 brought him into frequent contact with many of the leading men of affairs all over the United

George Bruce Cortelyou is a New Yorker, and his father and grandfather were men of high repute in the metropolis. He was born there on July 26, 1862, and he lived there continuously, except for the time he spent in the schools of Massachusetts until

His father was Peter C. Cortelyou, Jr., and his grandfather, Peter C. Cortelyou, was the intimate friend and associate of Horace Greeley, Henry J. Raymond and those of the suave and tactful McKinley. Thurtow Weed. His father and grand-Mr. Cortelyou warned him. Senators went father were associated in one of the largest typefounding industries in the United States.

He attended the Hempstead Institute in his boyhood and then went to the Westfield Normal School in Massachusetts, graduating from that institution at the age of 19, fully prepared to enter Harvard University. He decided, however, to study music, and accordingly entered the New England Conservatory of Music at Boston,

where he became an accomplished planist. While there he was a tutor in English literature to classes of teachers from the Cambridge high school. He continued his study of music in New York, and in 1883 devoted part of his time to the study of stenography, becoming an expert short-

necticut.

When President Roosevelt appointed Mr. Cortelyou to be secretary of the new Department of Commerce and Labor, there was no surprise, for it was pretty generally understood that if Mr. McKinley had lived he would have appointed his secretary Postmaster-General.

When Mr. Roosevelt was suddenly elevated to the Presidency he had only a casual acquaintance with Mr. Cortelyou. It was by no means a foregone conclusion that he would retain him as his secretary, but he had declared on that historic occasion at Buffalo that he intended to follow out the policies of the late William McKinley. He invited all the members of the Cabine to continue in their offices "for the present." and he extended a similar invitation to Mr. Cortelyou.

There would have been little surprise, however, if he had made a change in the secretaryship within the next few months, and it is pretty certain that the President was not at all sure that he would not appoint to the place some man with whom he had long been acquainted. It did not take long for Mr. Roosevelt to perceive that he simply could not afford to make a change.

Mr. Cortelyou quickly made himself invaluable to the President. The wise, alert and tactful secretary knew absolutely everything about the machinery of the Presidential office. He was eves and ears to the new President, and with his assistance the executive machinery ran smoothly during those trying first months.

Mr. Roosevelt did not understand the art, which comes from long practice, of receiving a large number of visitors on business in a single morning, talking with them all without taking up too much time and sending them all away happy. Mr. Cortelyou showed him how to do it.

The President frequently offended Senators and Representatives by his abrupt manners, so strangely in contrast with Mr. Cortelyou warned him. Senators went away in a huff after waiting an hour to see the President, and Mr. Cortelyou poured

oil on the troubled waters. Mr. Roosevelt said last year that he was sorry to lose so efficient a secretary, but that he knew he would make a mighty good Cabinet officer, and the appointment was a purely personal one.

Mr. Cortelyou has always been known as the man without a pull, and this means, of course, that he never had much to do with the practical side of politics. He never held an elective office in his life, but, on the other hand, he has never been a seeker after Federal appointment. Indeed, it is inexperience in what practical politics which is being urged by some persons against his appointment as chairman of the national committee. deed, it is inexperience in what is called

hand writer.

He then became an assistant in the Walworth Institute, in Fourteenth street, a that the late Senator Hanna had no na-

BROOKLYN ADVERTISEMENTS.

BROOKLYN ADVERTISEMENTS.

AND THE PROPERTY OF THE PARTY O

Buy Your Summer Furnishings Now Light Furniture and Mattings Lower Than Ever.

The porch is now the sitting room—all eyes turned toward the cottage and cool, light housefurnishings. An extensive and unmatchable assortment of beautiful designs to suit every whim, taste. A charming and appropriate display of newness, prettiness and inviting warm weather comfort. Every article shown represents just the sort of merchandise most in demand at this season, and from a money-saving standpoint is of paramount importance to you. A few representative hints:

Sofa, Arm Chair, Rocker-3 piece suit, well seasoned maple, light finish, splendidly constructed, very comfortable, adapted for porch or sitting room. Considered very cheap at \$10.00, now sacrificed for

3 Piece Reed Suit-Tempting enough to inspire a need. Large sized sofa, arm chair and rocker, broad arms, high backs, closely woven fancy reed, very durable. \$11.50 Formerly sold for \$16.00, now reduced to

Elegance, Economy, Ease-3 pieces suitable for parlor or sitting room. Closely woven rattan, practically indestructible, very attractive design. Sells regularly for \$28.00; the economy is apparent at a glance, in \$19.50 these reduced figures

Liberal Credit

Enables you to undertake and complete all necessary homefurnishings.

559-571 Fulton St., Brooklyn.

THE RESIDENCE OF THE PROPERTY OF THE PROPERTY

ional reputation as a political leader when he became the manager of President McKinley's campaign only eight years ago. Yet, years before his death, he was recognized as one of the ablest campaign generals that the country has ever seen. It is worth mentioning that few were better equainted with Mr. Hanna and more familiar with his methods of campaign leadership than Mr. Cortelyou.

Secretary Cortelyou has many of the most obvious qualities which are generally regarded as necessary to successful work in a campaign. He has a wide personal acquaintance, a keen perception of dificulties to be overcome, a systematic and businesslike method of administration. at least a fair judgment of men and their motives, and a strong vitality and enormous capacity for hard work. He never gets rattled, is always clear headed, and does his work without any of the appearances of worry or hurry.

CHANDELIER FOIL.

Evolution of One Item in the Stock of Dealers in Bar and Hotel Supplies.

A few years ago a New York saloon proprietor hit upon the idea of covering his gas fixtures over in the spring, for their protection from flies through the summer, with tin foil instead of the familiar red or pink or blue or yellow netting. He saved the tin foil wrappers from the tobacco he used and his friends combined in like man-ner, and pretty soon he had foil enough to cover them all.

ner, and pretty soon he had foil enough to cover them all.

It was a novel covering that the shiny, silvery looking foil made, and it caught the eye and the fancy and in the course of a year or two this custom of covering gas fixtures at this season with tin foil came to be one commonly observed; and foil covered gas fixtures were to be seen in many places. Then the tin foil manufacturers saw a chance for them in the observance of this custom, and they began putting up a tin foil that is especially designed for this use, and that is called chandeller foff.

Chandeller foil comes in packages of one pound each, such a package being of about the length and width and thickness of an inch-wide of isel blade. Each package contains six sheets of foil, each sheet forty-eight inches long by five inches wide, or sufficient to cover, with all its arms, a good-sized chandeller; it would be enough for a number of bracket fixtures. Chandeller foil doesn't cost much and it is smooth instead of wrinkled, as the tobacco wrappers always were; and being in considerable lengths it can be made to cover better and more easily than could the tobacco foils, coverings of which must of course always be made in patchwork.

And with these advantages chandelier

be made in patchwork.

And with these advantages chandelier foil has come now to be a regular item in the stock of dealers in bar and hotel supplies.

GOOD BEER THIS SUMMER.

A Lot Was Left Over From the Winter and It is Getting Better All the Time. One effect of the long, cold winter will, t is predicted, be good beer this summer. The chief element of excellence of lager

tis predicted, be good beer this summer. The chief element of excellence of lager beer is not the ingredients which enter into its composition nor the manner in which they are commingled, but the time it is kept in stock. In a mild and short winter the demand for beer is extensive, and it is put upon the market almost as soon as manufactured. When the summer comes there is little reserve stock in the brewers' vaults, and the result is that the public has to drink new beer.

A long winter like the last greatly curtails the demand for lager beer. The manufacture of beer continues at practically the same rate irrespective of the demand, and is regulated by the capacity of the various breweries.

There is now in stock a larger amount of lager beer than there has been at the beginning of any summer season in New York for many years; and much of this beer has lair in the vaults all winter and will be served to customers as the hot weather demand starts up. The newly made beer will not be called for in consequence for probably several months, during which it will be matured to the manifest advantage of the consumer and at no lose to the brewer.

If so, wear the CALIFORNIA.
They are fitted to you by experts
who know your needs. Try them.
California Corset Co.,

FULTON AND HOYT STREETS. BROOKLYN, N. Y.

Dr. L. J. Hoyt, Dentist,

485 FULTON ST., NEAR JAY, B'KLYN.
Opposite Matthews'. Do not mistake the
number.
Beautiful continuous gum sets of teeth,
36, 38, 310 a set, extracting included.

Teeth extracted without pain.
Partial sets, 31.00 per tooth up. Filling
teeth, 31.00. Continuous Practice for 30 years.
ALL WORK GUARANTEED.

Dr. JOHN AUGUST, 50 years He

His Old Reliable Hair Rejuvenator restores hair, cures dandruff, scalp irritation. Bottle 53, two for 53. Trial Bettle 75c., sumicient to convince most skeptical. Consultation and examination free atomice, 565 Fultonst., opp. Flatbush av., Bklyn.

BIG CATFISH EATING AGAIN. Aquarium's Champion Had Fasted 16 Months and 6 Days-This Is the Record.

The big Mississippi River catfish at the New York Aquarium, after its long annual period of hibernation, took its first food this year on May 13. This was the first food it had taken since July 7, 1903, a period of ten months and six days.

This makes a record for the big catfish, and it would very probably be found to be the record for fishes in captivity everywhere. In each succeeding year since it has

been here this big catfish has in the hibernating season abstained from food for a longer and longer time. It was received in December, 1899. The following little table shows when in each year it stopped eating and when it resumed:

April 30, 1901 April 28, 1902 April 4, 1903 April 4, 1903 May 18, 1904

This big catfish is about three and a half feet in length and weighs probably about seventy pounds. It has grown somewhat in length and in weight since it was first received. It is clean and free from fungus and in good condition and it has now ap-parently as much vitality as when it first came in

came in.

This year, when finally it began to take food, it came up for it with its normal degree of activity, and took three medium sized eels, out up into lengths convenient for it to swallow. On May 17 it was eager for food and it ate four rather larger eels, cutup for it into suitable lengths; and it now moves about in its tank in its accustomed

for it into suitable lengths; and it now moves about in its tank in its accustomed manner.

In nature this big catfish would bury itself in the mud in winter and there lie dormant until spring. Mud cannot be provided for it here, because mud would choke the pipes of the tank, which is therefore supplied with a bed of sand on its bottom.

The catfish rubs and hollows this out to make in it a compartable bed for itself, and this sand also serves the good purpose of helping to keep the big fish clear of parasites.

As the hibernating season approaches the big catfish settles down in its bed of sand, and there it will lie motionless for weeks at a time. It is not an uncommon thing for visitors to announce that the big fish is dead; as in fact it might easily seem to be, for its respiration is at such times so very faint that the movement of its gill covers could be detected only by those experienced in observing fishes.

But, as has been seen, after months of seeming lifelessness, the big catfish will come up and begin feeding again, and resume its ordinary manner of life just as though nothing has happened. It would ever surpass its present great fasting record.

PREDERICK LOESER & CO.

BROOKLYN ADVERTISEMENTS

In Every Detail the Leading Retail Establishment of Brooklyn.

A Field Day in Silks.

The news is extraordinary, almost unprecedented. But the combination of conditions is unusual also. It is the end of the wholesalers' season. Manufacturers are already planning the Fall work. And yet trade conditions had left unsold quantities of the fine Silks made for this season and now in steady demand in every good retail store. These conditions we have turned to our advantage and yours. We have gleaned the market of its most notable opportunities. We have paid in almost every case less than the actual cost of manufacturing the Silks. And to-morrow the results are presented—the greatest May Sale of Silks we have ever known. Here are the facts:

3,000 yards, 24 inches wide, in the small patterns so popular, now, navy and white, black and white, brown and white, &c.

\$1 Printed Foulard Silks, 59c 5,000 yards, 24 inches wide, Lyons guaranteed printed Foulards. Large assortment of small effects and polka dots in navy and white and black. These were imported from France to sell at the season. The right size checks \$11 a yard. Choose to-morrow at ..59c. and skirts, bright and strong.

\$1.25 Swivel Check Taffeta, 79c.

2,000 yards, 21 inches wide. The most popular shirt waist suit Silk of the season. The right size checks and in the right color combinations.

79c. Printed Liberty Satins, 49c. | 90c. Black Guaranteed Taffeta, 69c. 2,500 yards, 24 inches wide. Without exception this is the highest grade of Taffeta ever offered, at 69c. Fully warranted, splendid for coats, and skirts, bright and strong.

\$1.50 Figured Crepe de Chine, 69c. 800 yards, 24 inches wide, solid black and solid white figured Crepe de Chine in a variety of designs.

Natural Habutal Silks. Fine for Anniversary Day wear.
The lowest prices known for equal

qualities. 27 inch, 39c., 49c., 59c., 69c. and 79c.

Now a Great LACE SALE

Breaks All Records in Value Giving. The past two weeks have seen a tremendous selling of fine Laces-the greatest we have ever known in May. It seems impossible that the news which brought out such a great response could be bettered. Yet it has been done, and done on such a broad scale that to-morrow will bring op-

portunities to buy Laces which, we believe, have never been paralleled in any store at any time.

These are the Laces, remember, that every smart woman must have. They are the Laces which up to now have been selling for regular prices. They are Laces which outside this Store cannot be equalled for anything like these prices:

8c. to 19c. Laces, 5c. to 10c. Torchon Laces and Insertions to match, ½ to 4 inches wide.

8c. to 29c. Laces, 5c. to 121/2c Normandie and Point de Paris Laces and Insertions to match, mostly in sets. 10c. to 29c. Leces, 5c. to 10c.

Cluny Laces and insertions to match, in real and machine made. 10c. to 49c. Galloons, 5c. to 15c.

Black Chantilly Laces and Galloons, 2 to 6 inches wide. 20c. to \$1.49 French Laces, 5c. to 49c.

15c. to \$3.69 Venetian Galloons,
5c. to 69c.
Venetian Galloons in medallion and applique effects, in white, Arabian and butter color. 10c. to \$3.98 Net Top Laces, 5c. to 69c.

69c. to \$1,49 Venetian Allovers 29c. to 69c.

Venetian Allovers for waists, in but-ter, white and Arabian color. 10c. to 49c. Lace Medallions, Sc. Esch. The hest domestic and imported Robes.

10c. to \$3.98 Net Top Laces, 5c. to 69c.
In Repousse, Venise edge real applique, Oriental and Point Gaze, 4 to 12 inches wide.

10c. to \$1.49 Cotton Allovers, 10c. to 39c.
In Nottingham make, lace and embroidery effects, pretty patterns.

510 to \$39 Lace and \$pangled Robes.

The hest domestic and imported Robes.

Black Chantilly Laces and Galloons, 69c. to \$1.49 Chantilly Nets, 29c. to 49c.

Black Chantilly Nets, 45 inches wide, in all black, black and white, and all white, and services to match, pretty patterns.

Black Chantilly Nets, 45 inches wide, in all black, black and white, and all white.

The best domestic and imported Robes of Lierre, Chantilly, spangled in white and black; all well made and well covered with floral and other patterns.

10c. to 98c. Lace Edged Embroideries, 5c. to 49c.

Lace edged Embroideries for dresses, underwear, baby clothes, collars and cuffs, and in fact any use you may have for these pretty embroideries. Valenciennes or Mechlin lace of good quality, with good St. Gall hand loom embroidery, makes a very pretty effect. None sent C. O. D.

Sweeping Reductions Now Women's Tailored Suits.

Time for the quick march to other ownership has come. Hot weather wear, such as the washable shirt waist suits, is hurrying in. And so new and extraordinarily little prices will make

walking Suits, \$5.98---Were Up to \$16.
Walking Suits, \$14.98---Were \$25 to \$45.

It is the most important news of tailored wear we have had to print this season-for every one of these Suits is a Loeser model, chosen for our regular business as the choicest products of the season. And even at the former prices there was no other equal value anywhere. None sent C.O.D.

Suits at \$5.98, Were Up to \$16.

Forty-four of them, made of good cheviots and Venetians, mostly Eton coats, silk lined and braid trimmed. Full sleeves in the new mode. Mostly gored skirts with

two longer, for

Suits at \$14.98. Were \$25 to \$45. Sixty suits of fancy mixtures, tweeds and cheviots. Coats are Eton, in short, medium and a few three-quarter lengths; all silk lined. Skirts are mostly gored, a few

Walking Skirts at \$3.98. Made of good Sicilians in the new panel front style with plaited side effects; even gored, neatly finished and plaited effects; some finished with self strapping and but-Second Floor, Front.

plaited and all strictly tailored. Walking Skirts at \$4.98. Mannish mixtures and Panama cloth; some graduated

You May Save from \$10 to \$20

On These Men's Suits to Measure. Hundreds of Brooklyn men already know how good and careful and stylish the Loeser tailoring is. Hundreds of men know that the regular prices are, say, a good 10 per cent, under what other tailors charge for work as fine. And now, so that other men may have a special reason for coming in and discovering the same facts, we offer to take orders to-morrow, and perhaps a day or

Our Regular \$35, \$40 and \$45 Suits for \$25.

You will have the season's choicest woolens to select from-fancy hard faced worsteds, double and twist tweeds, cheviots and fine black and blue dress worsteds and serges. The range of patterns is especially fine, the colorings light or dark. It is the most unusual offer of the whole season.

118 Fine Brass Bedsteads.

The Lowest Prices We Ever Knew--- Even Less Than the Wholesale Cost. With all the fame that this Store has won---and deserved---in the selling of high grade Brass Bedsteads under price, to-morrow comes the

best offering we have ever known. And here is the story: The maker, one of the best in the business, had a number of parts of this season's Bedsteads in his factory. He wanted to get rid of them, to start fresh for next season's work. He told us about it and we agreed that if he would work the parts up into finished Bedsteads of the highest

class, we would take them at a price concession. The Bedsteads will be ready to-morrow morning. No store anywhere has anything finer or newer to sell for the full prices. And nobody can go into the wholesale market to-day and buy such Bedsteads in quantities for as little money as you may buy single Bedsteads here to-morrow:

\$26 Brass Bedsteads, \$16.50. 3 Bedsteads, 4 feet 6 inch size, 1) inch pillars, husks and ornamented filling.

\$26 Brass Bedsteads, \$16.50. 3 Bedsteads, 3 feet size, same as above. \$26 Brass Bedsteads, \$16.50.

6 Bedsteads, 4 feet size, 1½ inch pillars, bow foot, husks and ornamented filling.
\$32 Brass Bedsteads, \$17.50. 7 Bedsteads, 3 feet size, 2 inch pillars, bow foot, husks and ornamented filling.
\$36 Brass Bedsteads, \$24. 25 Bedsteads, 4 feet size, 2 inch pillars, fancy scrolls, bent top rails; very massive.

\$29 Brass Bedsteads, \$18. 16 Bedsteads, 4 foot 6 inch size, 114 inch pillars, cast brass ornaments and fancy filling.

\$36 Brass Bedsteads, \$24. 35 Bedsteads, 4 feet 6 inch size, 2 inch pillars, fancy scrolls, bent top rails, very massive.

\$58 Brass Bedsteads, \$32. 17 Bedsteads, 4 feet 6 inch size, 2 inch pillars, cast brass goose necks top and bottom. T ball filling, plain, but massive and rich.

\$58 Brass Bedsteads, \$32. 6 Bedsteads, 3 feet size, same as above. Third Floor.